Annual Report 2017-2018
Together we can solve hunger™ www.rrfb.org

SERVING NEW MEXICO’S HUNGRY

Every year, our national organization Feeding America compiles a report called Map the Meal Gap. The report shows that hunger is in every county in the United States.

New Mexico Map the Meal Gap highlights:

• 56,042,657 Meals Missing from the plates of hungry families
• 1 in 4 children and 1 in 6 overall are at risk of hunger in the state
• The state ranks worst for childhood hunger among all states

Providing food to 363 partners in 16 counties directly from our Albuquerque distribution center (shown in red).

We serve the remaining 17 counties through regional food bank partners located in Clovis, Farmington, Gallup and Santa Fe. These partners also receive food products that come from our distribution center.

REACHING 70,000 people a week

WHO IS HUNGRY?

Our Neighbors Facing Hunger Include:

30% CHILDREN
49% ADULTS
21% SENIORS
Most of the food we distribute comes from Food Rescue.

Food Rescue allows hunger relief organizations to capture millions of pounds of excess, unsold food. Food banks pick it up from food industry donors, or have it delivered to our distribution hub.

TOTAL POUNDS DISTRIBUTED
33,642,333

ABOUT
28 MILLION MEALS

DID YOU KNOW?

WE DISTRIBUTE
10,764,814 POUNDS OF PRODUCE ANNUALLY

Bringing nutritious food access to New Mexicans in need.
SPECIALIZED PROGRAMS ADDRESS FAMILY, CHILD AND SENIOR HUNGER

CHILDHOOD HUNGER INITIATIVE
Provided schools 2,559,407 pounds to families and children in need. Families receive the food at school and take it home.

MOBILE FOOD PANTRY
Provided hundreds of sites access to 5,951,136 pounds of nutritious food.

SENIOR HUNGER INITIATIVE
Provided access to 972,385 pounds of nutritious food to at-risk seniors living in low-income housing or at senior sites.

HEALTH AND WELLNESS INITIATIVE
We work with healthcare partners and their patients facing hunger and chronic health issues.

- Distributed 420,151 pounds (70% produce)
- Active Households = 506
- Serving 1,618 children, adults and seniors

HEALTHY FOODS CENTER
On-site medical referral food pantry located at Roadrunner Food Bank.

- Provided 125,719 pounds to patients at six healthcare sites (88% of what patients received was produce)

HEALTHY FOODS MARKET
Produce-only mobile food pantries: held at healthcare clinics.
SNAP OUTREACH
A program that helps low-income New Mexicans by providing SNAP application assistance.
SNAP is a proven way to put additional meals in the homes of struggling families.

a. SNAP Assists: 1,288
b. SNAP Meals attributable to Outreach: 1,288,114
c. Estimated SNAP benefits generated: $3,684,007
d. Estimated local economic impact: $6,594,372

SECOND CHANCES JOB TRAINING PROGRAM
Provides job skills to those leaving the judicial system or those experiencing long-term unemployment in two tracks: warehouse training and earning a commercial driver’s license we trained.

a. Warehouse Track: 14
b. Commercial Driver’s Licensing and Training Track: 32

TOTAL 46

OTHER PROGRAMS HELPING NEW MEXICANS IN NEED

VOLUNTEER PROGRAM
Volunteers help in our warehouse, work with clients and perform lots of administrative tasks too. They are the core and critical in our mission to continue to provide access to food to New Mexicans in need.

a. Hours of Support: 23,827
b. Number of Volunteers: 6,065
OUR MISSION
FEED every hungry person today
SEED partnerships that build self-sufficiency for tomorrow
LEAD to achieve our vision of permanently ending hunger in New Mexico

OUR VISION
To permanently end hunger in New Mexico

OUR CORE VALUES
ACCOUNTABILITY that earns the trust of everyone we work with and serve
INTEGRITY of our words, decisions, and actions
RESPECT for others that we demonstrate through honest, timely, and compassionate communications
UNITY through TEAMWORK with our partners, supporters and every member of the Food Bank community
PASSION for Roadrunner Food Bank’s mission and the people it supports

BOARD OF DIRECTORS
Laura Beltran-Schmitz
Frank Fine
Dinah Garcia Tolley
Sid Gutierrez
Janice Honeycutt Hering
Patty Keane, MS, RD
Dan McCulley
Margie McNett
Martha Mitchell
Jim Smith
Karen Smoot
Eugene Sun, MD, MBA

EXECUTIVE COMMITTEE
Mark Ryerson, Chair
Francie Monteith, Vice Chair / Chair Elect
Janice Lucero, Treasurer
Doug Heller, Secretary
Linda Wedeen, Immediate Past Chair
Mag Strittmatter, President and CEO
Financial Summary

Income Statement
Fiscal Year Ending June 30, 2018

Notes
The income statement indicates how revenue is transformed into net income (the result after all revenues and expenses have been accounted for, also known as the "bottom line") during the fiscal year. This presentation displays the revenues recognized for the one-year period ended June 30, 2018, and the cost and expenses charged against those revenues.

<table>
<thead>
<tr>
<th>Revenue June 30, 2018</th>
<th>Expenses June 30, 2018</th>
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<tbody>
<tr>
<td>Donated Food $60,035,082</td>
<td>Program Services $68,267,486</td>
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<tr>
<td>Contributions, Grants, and Contracts $6,834,665</td>
<td>Administration $923,652</td>
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<tr>
<td>Program Service Revenue $1,299,522</td>
<td>Fundraising $821,454</td>
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<tr>
<td>Federal Grant Revenue $508,746</td>
<td>Total Expenditures $70,012,592</td>
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<tr>
<td>Other Revenue $142,028</td>
<td>Change in Net Assets before Non-Operating Activities ($1,192,549)</td>
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<tr>
<td>Total Revenue $68,820,043</td>
<td>Unrealized Gain on Interest Rate Swap $176,278</td>
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| *Change in Net Assets (net income or loss) is impacted by changes in inventory, so a year-over-year increase impacts the "bottom line" favorably, while a decrease has an unfavorable impact on profitability. Available donated food at a national level decreased dramatically in the last two months of the fiscal year due to a variety of external and economic factors. Inventory continued to be distributed while incoming receipts were not sufficient to prevent a decrease of $1.13 million in inventory value between fiscal years ended June 30, 2017 and 2018. This excess of distribution over receipts caused the operating loss recognized in fiscal 2018. While a net loss is not a desirable financial outcome, it was the result of the flux in "in-kind" donations of food. Cash flows from activities increased by $416,000 during the same time period which is a positive financial outcome. Further information can be obtained from the audited financial statements on the Roadrunner Food Bank website or by contacting the Chief Development Officer or Chief Financial Officer.

Balance Sheet
Fiscal Year Ending June 30, 2018

Notes
The balance sheet gives a snapshot of the financial health of an organization at a particular point in time. An organization's total assets should generally exceed its total liabilities. The types of assets and liabilities must also be considered. For instance, an organization's current assets (cash, receivables, securities, etc.) should be sufficient to cover its current liabilities (payables, deferred revenue, current year loan and note payments).

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<tr>
<th>Assets June 30, 2018</th>
<th>Liabilities June 30, 2018</th>
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<tbody>
<tr>
<td>Cash &amp; Investments $1,926,860</td>
<td>Accounts Payable &amp; Accrued Expenses $705,962</td>
</tr>
<tr>
<td>Accounts Receivable $502,433</td>
<td>Loans and Notes $9,068,524</td>
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<tr>
<td>Pledges &amp; Grants Receivable $690,281</td>
<td>Interest rate swap obligation $52,395</td>
</tr>
<tr>
<td>Prepaid Expenses $7,856</td>
<td>Total Liabilities $8,826,881</td>
</tr>
<tr>
<td>Inventories $2,488,721</td>
<td>Net Assets $8,462,058</td>
</tr>
<tr>
<td>Capital Assets, net of accumulated depreciation $12,672,788</td>
<td>Other Assets $0</td>
</tr>
<tr>
<td>Other Assets $0</td>
<td>Total Assets $18,288,939</td>
</tr>
</tbody>
</table>

Comments
The vast majority of food bank funds are spent in acquiring, storing, transporting and distributing food. Over 97% of all expenditures (cash & in-kind) are used in the direct delivery of our core services.
Thank you to our **DONORS, SUPPORTERS & VOLUNTEERS** for making our work a reality. Your generosity makes a difference!

**CONTACT INFORMATION**

**Roadrunner Food Bank**

Together we can solve hunger™

www.rrfb.org

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