Serving

70,000

hungry people

every week

Annual Report

2015-2016

Together we can solve hunger™

www.rrfb.org
Roadrunner Food Bank of New Mexico provides food directly to partner agencies in the 16 counties shown in red. In turn, these organizations and partners provide food to 70,000 hungry people each week.

In the remaining 17 counties, we supply food to regional food banks based in Clovis, Farmington, Gallup and Santa Fe. These regional food banks provide food to the additional hunger-relief partners based primarily in northern New Mexico.

Together, this statewide network is made up of hundreds of organizations, primarily faith based. This statewide network joins together with Feeding America. Feeding America is a nationwide network of 200 food banks each serving communities across the U.S. through tens of thousands of local partner agencies.

Thoughts from a hungry neighbor in a food line: “I don’t want to take too much, I need to make sure there is enough for everybody.” After she received her food, she told our staff, “I’ve never had this much food in my basket in my whole life.” By, Anonymous

Pounds and Meals
Meal Gap

Map the Meal Gap is a report released every spring by Feeding America, Roadrunner Food Bank’s national organization. This report shows the meal gap and the cost per meal in every state and county in the country.

Because of New Mexico’s high poverty levels, hunger rates tend to also be high. The report shows the state ranks second for childhood hunger and seventh for overall hunger.

It also shows that more than 63.4 million meals are missing from the plates of our low-income neighbors. The average meal cost during the release of this report came in at $2.77.

Visit map.feedingamerica.org to view the most current and updated report.

Thoughts about seeing hunger: “I threw it away. She dug through the trash to eat it. How did we get here?”

By Sarah

Who is Hungry?
Every pound of food we capture from a variety of sources means meals for people experiencing hunger in counties throughout the state.

While much of the food in our warehouse comes from the food industry, we use our available resources to purchase food items. These typically include food items to supplement what we may not typically see in food donations from our food rescue efforts, or from USDA food items. It could include items such as fruits, vegetables, and protein items such as peanut butter.

**Thoughts from a hungry neighbor:** “Cringe-worthy question: ‘What’s for dinner, Mom?’ The answer: ‘Nothing.’”

By Sandra
Food Rescue

Millions of pounds of excess, unsold food is given to hunger-relief organizations directly from the food industry. It is our largest single source of food. Once the food is sorted and prepped for distribution (mostly by volunteers), it is sent out to hunger-relief partner organizations throughout the state.

Thank you to our food rescue partners for donating edible and good quality food items for the benefit of our hungry neighbors.

Visit [www.rfb.org/foodrescue](http://www.rfb.org/foodrescue) for more information about our food rescue efforts.

Thoughts from a hungry neighbor: “We could half this and we would both be less hungry. Sharing makes us strong.”

By Jacqueline

Produce
Statewide Partners

Across the state, hundreds of food pantries, soup kitchens, meal programs, schools, senior sites, senior housing sites, and other locations count on the Food Bank to provide food to the low-income people in their neighborhood and community.

From year to year the number of partners fluctuates as many of these are heavily volunteer-run organizations that serve the public.

If you know of someone in need, use the “Get Help” feature at www.rrfb.org. Enter your zip code and a list of locations we supply food to will come up.

Thoughts about hunger: “Security is a full refrigerator.”

By S.B.

Volunteers

Thousands of people walk through our doors annually to help us provide an important need to our hungry neighbors...food. Last year, volunteers provided roughly the equivalent of 27 full-time employees. The value of their hard work totals more than $1.1 million (as valued by the Independent Sector— www.independentsector.org).
Thoughts from a hungry neighbor:

“There was a time I was hungry and I didn’t know where my next meal would come from. About five years ago I was pregnant and had my four other kids with me watching a movie at home together. My partner came home and suddenly kicked us all out of the house. I had no place to go and no money. I slept at a park with my kids. Not only was I hungry, my kids were hungry too. I was filled with complete and utter sadness. I didn’t know what do to and how to get them food. In the morning, I went to an affiliated Food Bank shelter and they gave me food and place for us to stay. I thank God for that.”

By, K
Health and Wellness Initiative

Hunger research shows that people who do not have adequate sources of food are also facing chronic health issues at the same time. At the Food Bank, we have developed several strategies to continue providing healthy food selections to hungry people. Our Health and Wellness Initiative seeks to address both issues of poor health and hunger by providing access to nutritious food.

Our Healthy Foods Center is a medical referral food pantry. Participating healthcare clinics screen patients for any chronic health condition. At the same time, they also screen for hunger. Patients with a health issue and hunger are given a “prescription” for food at the center and can visit every week. In an 18-month pilot phase, more than 455 households were served. About 654 children and another 177 were seniors. Nearly 60% of food distributed included produce.

We have also created what is known as the Healthy Foods Market. These specialized pop-up “mobile food pantry” style distributions bring produce-only distributions to healthcare clinics serving low-income households. It provides access to fresh food where patients already visit. Since the program is so new, data hadn’t been collect during its trial run in June 2016.

Thoughts from a hungry neighbor at our Healthy Foods Center “I just want people that run this distribution to know my story. I have diabetes and liver problems. Before I could come here, I was eating cheap food like pastas and candies. I never ate vegetables. Now that I am eating healthier food, I am finding I can walk further and breathe easier. I already feel so much better because I am eating fresh fruits and vegetables.”

By, Anonymous

Healthy Foods Center Distribution

- Produce: 110.92
- Pounds: 1186.208
Childhood Hunger Initiative (CHI)

Our Childhood Hunger Initiative is still very new and is one way we believe we can solve hunger for families with children in high poverty schools and communities. Our 78 school partners are guaranteed the initiative for a three-year period. Recently, families receiving food at partner school food distributions have shared how the program has improved their lives. See what some of the results of the survey showed below:

**CHILDHOOD HUNGER INITIATIVE SURVEY RESULTS**

<table>
<thead>
<tr>
<th>Of families surveyed,</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ate more fruits &amp; vegetables</td>
<td>97%</td>
</tr>
<tr>
<td>Ate less unhealthy foods</td>
<td>83%</td>
</tr>
<tr>
<td>Children had better grades</td>
<td>61%</td>
</tr>
<tr>
<td>Saw better behavior in kids</td>
<td>58%</td>
</tr>
<tr>
<td>Had better school attendance</td>
<td>56%</td>
</tr>
</tbody>
</table>

Here is the data from the survey:.

**People Helped at (CHI School Sites)**

- **Total Children**: 46,765
- **Total Adults**: 39,297
- **Total Seniors**: 1,240
Seniors live on fixed incomes and split their resources between food, utilities, and medical expenses. Seniors report cutting or limiting food expenses to make ends meet which impacts their health and quality of life. Our Senior Hunger Initiative provides food to senior households in a unique way. Mainly distributed through monthly mobile food pantries or fixed on-site food pantry locations, we partner with low-income senior housing sites and senior centers to receive food from our warehouse. A recent survey shows the impact of the program:

**Note:** Non-seniors also benefit from food distributed through SHI including children being raised by grandparents, or adults who also may live with a senior such as a spouse, or a disabled adult being cared for by a senior.

![Graph showing the impact of the Senior Hunger Initiative](image)

**SENIOR HUNGER INITIATIVE**

**OF 860 SENIORS SURVEYED,**

- **68%** manage an illness with healthy food received
- **96%** able to spend money saved on food on other needs
- **58%** have increased access to healthy foods
- **61%** identify as disabled
- **85%** report a chronic health condition
SNAP Outreach

SNAP (food stamps) continues to be a vital resource for food help to low-income families. Our SNAP Outreach Program focuses on helping families access all the meals they may need to survive and thrive.

The program is primarily run through staff and AmeriCorp members who train volunteers, food partners, and others how to provide application assistance. The program also operates a toll-free number for anyone to access. Our staff and/or volunteers can walk callers through the application process and submit it on their behalf.

Quote about hunger: “Hunger doesn’t always look like the kids on TV.”

By, Anonymous
Our Second Chances Job Training Program has been in existence for a couple years. The goal of the program is to provide job training for non-violent felons leaving the judicial system, veterans, those who have been on long-term unemployment, those with a disability, and others.

We provide a paid internship training program in two tracks—warehouse and a certification for a Commercial Drivers License (CDL). Our warehouse track is a four month internship where interns learn how to operate equipment used in a distribution center and how to run a warehouse. Our CDL program provides three weeks of in-class training and four weeks of behind-the-wheel drivers’ training. Drivers learn the process of deliveries, pickups, and customer service, all while learning to operate a large 18-wheel tractor with trailer and/or box truck. Those receiving their CDL licensure have the option for on-the-job training for up to an additional eight weeks.

The internships are paid with some funding coming from federal legislation known as the Workforce Innovation and Opportunity Act (WIOA). In New Mexico, the administrative functions of the program are handled by the NM Dept. of Workforce Solutions. Some additional funding comes from the Division of Vocational Rehabilitation (DVR).

This program helps build job skills for people who need additional training to secure employment, and those who have never had traditional employment. Candidates go through a background check and interview process to determine their interest and commitment to complete the internship. The Food Bank also helps interns secure permanent employment once the internship is completed through open positions available at the Food Bank or through partnerships we have built through our Food Rescue partners in the food industry.

It is our belief that we can use the Food Bank to help each intern develop skills to build long-term earning capabilities for the benefit of themselves and their families. To us, employment is one important element to keep families out of poverty and giving them the resources they need to thrive.

Quote about hunger: “If you can’t feed a hundred people, then just feed one.”

By, Mother Teresa
Our Vision, Mission and Core Values

**OUR MISSION**

*Feed* every hungry person today  
*Seed* partnerships that build self-sufficiency for tomorrow  
*Lead* to achieve our vision of permanently ending hunger in New Mexico

**OUR VISION**

To permanently end hunger in New Mexico

**OUR CORE VALUES**

*Accountability* that earns the trust of everyone we work with and serve  
*Integrity* of our words, decisions, and actions  
*Respect* for others that we demonstrate through honest, timely, and compassionate communications  
*Unity through Teamwork* with our partners, supporters and every member of the Food Bank community  
*Passion* for Roadrunner Food Bank’s mission and the people it supports
Financial Summary

Income Statement
Fiscal Year Ending June 30, 2016

Notes
The income statement indicates how revenue is transformed into net income (the result after all revenues and expenses have been accounted for, also known as the "bottom line"). It displays the revenues recognized for a specific period, and the cost and expenses charged against those revenues.

<table>
<thead>
<tr>
<th>Revenue</th>
<th>June 30, 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donated Food</td>
<td>$53,601,546</td>
</tr>
<tr>
<td>Contributions, Grants, and Contracts</td>
<td>$6,714,329</td>
</tr>
<tr>
<td>Program Service Revenue</td>
<td>$1,930,351</td>
</tr>
<tr>
<td>Special Events</td>
<td>$70,198</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>$253,247</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$62,569,671</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th>June 30, 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$61,217,881</td>
</tr>
<tr>
<td>Administration</td>
<td>$941,691</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$726,835</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td><strong>$62,886,407</strong></td>
</tr>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td><strong>($316,736)</strong></td>
</tr>
</tbody>
</table>

Balance Sheet
Fiscal Year Ending June 30, 2016

Notes
The balance sheet gives a snapshot of the financial health of an organization at a particular point in time. An organization's total assets should generally exceed its total liabilities. The types of assets and liabilities must also be considered. For instance, an organization's current assets (cash, receivables, securities, etc.) should be sufficient to cover its current liabilities (payables, deferred revenue, current year loan and note payments).

<table>
<thead>
<tr>
<th>Assets</th>
<th>June 30, 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; Equivalent</td>
<td>$1,489,648</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>$216,847</td>
</tr>
<tr>
<td>Pledges &amp; Grants Receivable</td>
<td>$853,014</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>$52,008</td>
</tr>
<tr>
<td>Inventories</td>
<td>$3,686,942</td>
</tr>
<tr>
<td>Fixed Assets</td>
<td>$13,039,562</td>
</tr>
<tr>
<td>Other Assets</td>
<td>$18,975</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$19,356,996</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities</th>
<th>June 30, 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable &amp; Accrued Expenses</td>
<td>$520,757</td>
</tr>
<tr>
<td>Deferred Revenue</td>
<td>$4,000</td>
</tr>
<tr>
<td>Loans and Notes</td>
<td>$9,379,241</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$9,903,998</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Assets</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>$9,452,998</strong></td>
</tr>
</tbody>
</table>

Comments
The vast majority of food bank funds are spent in acquiring, storing, transporting and distributing food. Over 97% of all expenditures (cash & in-kind) are used in the direct delivery of our core services.
Serving
70,000
hungry people
every week