ANNUAL REPORT 2018-2019
SERVING NEW MEXICO’S HUNGRY

Feeding America’s annual Map the Meal Gap shows that hunger in New Mexico:

• **55,290,600 Meals Missing** from the plates of low-income New Mexico families

• **1 in 4 children and 1 in 6 overall** are at risk of hunger in New Mexico

• The state ranks **first or worst for childhood hunger** among all states

• **New Mexico’s childhood hunger rate** (24.1%) compared to the national hunger rate in the U.S. (17%).

• Four counties in the state have **child hunger rates over 30%** (McKinley – 33.5, Luna – 33.4 and Cibola/Catron at 30.4 percent)

• The report also shows that **hunger exists in every single state and county** in the U.S.

Providing food to **375 partners in 16 counties** from our Albuquerque distribution center. **Counties we directly serve are in red.** We serve the remaining 17 counties through regional food bank partners located in Clovis, Farmington, Gallup and Santa Fe. These partners also receive food products that come from our distribution center.

Who is Hungry?
Our Neighbors Facing Hunger include:

- **30% Children**
- **49% Adults**
- **21% Seniors**

REACHING **70,000 people a week!**
DID YOU KNOW?

WE DISTRIBUTE

13,311,429 POUNDS OF PRODUCE ANNUALLY

Bringing nutritious food access to New Mexicans in need.

WHERE FOOD COMES FROM

- Food Rescue: 64.4%
- USDA Food: 32.2%
- Purchased Food: 3.4%

Food Rescue or Food Recovery is defined as capturing excess, unsold food from a variety of food industry donors. Food banks provide it to our network of agencies via our fleet of semi’s from our distribution hub.

TOTAL POUNDS DISTRIBUTED

34,721,888 OR 28 MILLION MEALS
**FOOD BANK PROGRAMS ADDRESSING CHILD, FAMILY AND SENIOR HUNGER**

**CHILDHOOD HUNGER INITIATIVE**

Providing food to **low income children and their families** at school locations. Families receive the food at the school and take it home to prepare as meals.

- **Total Pounds:** 2,326,516
- **Total Meals Provided:** 1,938,763.33
- **Total Produce:** 1,190,850
- **Number of Sites:** 69
- **Counties Served:** 14

**SENIOR HUNGER INITIATIVE**

Provided access to nutritious food to **at-risk seniors** living in low-income housing or at senior sites.

- **Total Pounds:** 757,210
- **Total Meals Provided:** 631,008.33
- **Total Produce:** 397,051
- **Number of Sites:** 16
- **Counties Served:** 11

**MOBILE FOOD PANTRY**

Provided **hundreds of sites** access to nutritious food in a farmers market style distribution where clients select food items that work for their home and household.

- **Total Pounds:** 5,639,392
- **Total Meals Provided:** 4,699,493.33
- **Total Produce:** 2,938,044
- **Number of Sites:** 111
- **Counties Served:** 16

**Traditional PARTNER AGENCIES** receiving food from Roadrunner Food Bank including:

- food pantries, soup kitchens, group homes, shelters, etc.

**Number of Sites:** 173
HEALTH AND WELLNESS INITIATIVE

Providing access to nutritious food for at-risk patients through partner healthcare clinics and our onsite medical referral food pantry. These programs address both chronic health issues to those patients who are low income and face hunger.

HEALTHY FOODS CENTER

Medical referral food pantry located within Roadrunner Food Bank. Partner healthcare sites refer patients to the medical referral food pantry for patients experiencing a chronic health issue and hunger.

Total Number of Pounds: 371,786.67
Total Number of Produce Pounds: 274,302.50

NUMBER OF PATIENT HOUSEHOLDS SERVED: 516

- Number of Seniors over 60: 209
- Number of Adults: 236
- Number of Children: 71

Total Number of Orders Fulfilled: 8,471

HEALTHY FOOD MARKETS

Provided nutritious food at 5 partner healthcare clinics. Clinics provide these distributions to patients experiencing a chronic health issue and hunger often twice a month at their location.*

Total Number of Pounds: 108,135.50
Total Number of Produce Pounds: 96,000

NUMBER OF PATIENT HOUSEHOLDS SERVED: 3,241

- Number of Seniors: 1,569
- Number of Adults: 3,826
- Number of Children: 1,527

Total Number of Orders Fulfilled: 8,471

*The data presented in the Healthy Foods Market section of the annual report is incomplete. Some clinic partners did not provide all details needed to account for the total number of households served. The data included here undercounts the total number of adults, children and seniors in this section.
SNAP OUTREACH

A program that helps low-income New Mexicans by providing SNAP application assistance.

SNAP is a proven way to put additional meals in the homes of struggling families.

- NUMBER OF SNAP APPLICATION ASSISTS: 909
- People helped in the 909 Households include:
  Adults (764), Children (264), Veterans (106),
  People Experiencing Homelessness (191), and Disabled (166).
- SNAP MEALS Attributable to Food Bank Outreach: 965,588
- Estimated SNAP Benefits Generated: $2,771,242
- Estimated Local Economic Impact Generated: $4,267,712

SECOND CHANCES JOB TRAINING PROGRAM

Provides job training to those leaving the judicial system or those experiencing long-term unemployment in two tracks:

- Warehouse Training Track: 17
- Commercial Driver’s License Track: 8

The program’s intent is to help prevent recidivism and provide opportunities to the interns in the problem for a more consistent income source.

SeedCorps PROGRAM

SeedCorps is the name of Roadrunner Food Bank’s AmeriCorps program. It is a voluntary civil society program to engage adults in public service work with the goal of helping others and meeting critical needs in communities. Members commit to full or time work and receive a stipend for their service. Our SeedCorps program works closely with the Serve New Mexico Commission who administers the program and grants placements and awards to various sites including Roadrunner Food Bank.

SeedCorps members focus on providing services, expertise and helping hands to partner agencies of the food bank. In its first year the program had:

- Five full term members in service
- Provided more than 1700 hours of service to 18 food bank partners in the Albuquerque and Las Cruces communities

VOLUNTEER PROGRAM

Volunteers are the helping hands that provide critical support to accomplish our work in providing food across the state. They prep and repack food in our warehouse, work with clients in person and over the phone, and perform lots of administrative tasks too. They are a small army of people who raise their hand continually every week of the year!

- Duplicated Volunteers: 18,383
- Unduplicated Volunteers: 10,535
- Total Hours: 25,272.62
- Represents: 12 full time employees
- Value of Hours: $642,683

* Independent Sector’s 2019 value of a volunteer hour is $25.43.
OUR VISION

To permanently end hunger in New Mexico.

OUR MISSION

FEED every hungry person today.
SEED partnerships that build self-sufficiency for tomorrow.
LEAD to achieve our vision of permanently ending hunger in New Mexico.

OUR CORE VALUES

ACCOUNTABILITY that earns the trust of everyone we work with and serve.
INTEGRITY of our words, decisions, and actions
RESPECT for others that we demonstrate through honest, timely, and compassionate communications.
UNITY through TEAMWORK with our partners, supporters, and every member of the food bank community.
PASSION for Roadrunner® Food Bank of New Mexico’s mission and the people it supports.

BOARD OF DIRECTORS

Laura Beltran-Schmitz
Ryan Centerwall
Dinah Garcia Tolley
Janice Honeycutt Hering
Patty Keane, MS, RD
Dan McCulley
Margie McNett
Karen Smoot
Travis Suazo
Thax Turner

EXECUTIVE COMMITTEE

Francie Monteith, Chair
Janice Lucero, Vice Chair
Doug Heller, AIA, Secretary
Frank Fine, Treasurer
Mark Ryerson, Immediate Past Chair
Mag Strittmatter, President and CEO
Financial Summary

Income Statement
Fiscal Year Ending June 30, 2019

Notes

The income statement indicates how revenue is transformed into net income (the result after all revenues and expenses have been accounted for, also known as the "bottom line"). It displays the revenues recognized for a specific period, and the cost and expenses charged against those revenues.

Large amounts of donated food and commodities are recognized as revenues and inventory increases when received and then program expenses and inventory reductions when distributed. Net income is impacted by changes in inventory. The value of inventory between the prior fiscal year and fiscal year ended June 30, 2019 increased by $0.97 million which contributed to the operating profit in fiscal 2019. Cash flows from activities increased by $574,000 during the same time period.

<table>
<thead>
<tr>
<th>Revenue</th>
<th>June 30, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donated Food</td>
<td>$60,817,332</td>
</tr>
<tr>
<td>Contributions, Grants, and Contracts</td>
<td>$8,319,062</td>
</tr>
<tr>
<td>Program Service Revenue</td>
<td>$1,141,964</td>
</tr>
<tr>
<td>Federal Grant Revenue</td>
<td>$1,030,702</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>$218,855</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$71,527,915</strong></td>
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</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th>June 30, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$67,181,446</td>
</tr>
<tr>
<td>Administration</td>
<td>$957,233</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$870,117</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td><strong>$69,008,796</strong></td>
</tr>
</tbody>
</table>

| Change in Net Assets before Non-Operating Activities | $2,519,119 |
| Unrealized Gain on Interest Rate Swap                | $336,248   |
| **Change in Net Assets**                             | **$2,855,367** |

Balance Sheet
Fiscal Year Ending June 30, 2019

Notes

The balance sheet gives a snapshot of the financial health of an organization at a particular point in time. An organization’s total assets should generally exceed its total liabilities. The types of assets and liabilities must also be considered. For instance, an organization’s current assets (cash, receivables, securities, etc.) should be sufficient to cover its current liabilities (payables, deferred revenue, current year loan and note payments).

<table>
<thead>
<tr>
<th>Assets</th>
<th>June 30, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; Investments</td>
<td>$2,735,901</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>$428,283</td>
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<tr>
<td>Pledges &amp; Grants Receivable</td>
<td>$730,870</td>
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<tr>
<td>Prepaid Expenses</td>
<td>$34,208</td>
</tr>
<tr>
<td>Inventories</td>
<td>$3,458,067</td>
</tr>
<tr>
<td>Capital Assets, net of accumulated depreciation</td>
<td>$13,145,915</td>
</tr>
<tr>
<td>Other Assets</td>
<td>$283,853</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$20,817,097</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities</th>
<th>June 30, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable &amp; Accrued Expenses</td>
<td>$803,442</td>
</tr>
<tr>
<td>Loans and Notes</td>
<td>$8,696,230</td>
</tr>
<tr>
<td>Interest rate swap obligation</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$9,499,672</strong></td>
</tr>
</tbody>
</table>

| Net Assets                                  | $11,317,425   |

Comments

The vast majority of food bank funds are spent in acquiring, storing, transporting and distributing food. Over 97% of all expenditures (cash & in-kind) are used in the direct delivery of our core services.
THANK YOU
to our donors, supporters, and
volunteers for making our
work a reality.

Your generosity
makes a difference!

CONTACT INFORMATION

Together we can solve hunger™
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